



California Orthopedics & Spine

Provider Type

Physician Group

Specialty

Orthopedic, physical medicine, rehabilitation, anesthesia pain management

Headquarters

Larkspur, CA

Key Service Used

Contract Renegotiation

About California Orthopedics & Spine

California Orthopedics & Spine is the largest provider of orthopedic and sports care to the North Bay area. Their team of 14 physicians, five physician assistants and a nurse practitioner provide a full suite of orthopedic services (including spine, shoulder and elbow, hip and knee, hand and wrist, foot and ankle, pediatrics and sports medicine) along with physical medicine and rehabilitation and anesthesia pain management.

20% increase on payor contract rates

California multi-specialty physician group retains PayrHealth to renegotiate top payor agreements

Successfully renegotiated contracts using PayrHealth's team

Client Need

California Orthopedics & Spine were looking to renegotiate their top revenue-producing payor contracts, but didn't have the time or resources to lead a successful renegotiation effort.

PayrHealth's Solution

California Orthopedics & Spine retained PayrHealth several times to lead their key payor renegotiations. PayrHealth evaluated their contracted rates, coordinated with payors, and renegotiated on their behalf.

Added new lines of business with multi-year escalation clauses

Client Outcome

By working with PayrHealth, California Orthopedics & Spine obtained increased reimbursement on major contracts. They realized double-digit percentage increases, obtained multi-year escalators and added new lines of business.