



# Private Equity-Backed Urology Group Supports Management Service Organization (MSO) Development

United Urology Group “expands” using PayrHealth’s outsourced payor contracting team



## United Urology Group

### Provider Type

Physician Group & Ambulatory Surgery Center (ASC)

### Specialty

Urology

### Headquarters

Owings Mills, MD

### About United Urology Group

United Urology Group is the country's leading urology management services organization providing clinical and operational support to urology practices nationwide. They have over 87 locations in Arizona, Colorado, Delaware, and Maryland.

### Client Need

United Urology Group was building out a Management Service Organization (MSO) in partnership with a private equity firm, Audax Group, for its urology practices. As they were strengthening core functions and searching for key talent, the internal team required immediate assistance with credentialing and payor contracting/negotiations after the acquisition of several practices in CO and an ASC in TN.

### PayrHealth’s Solution

United Urology Group partnered with PayrHealth to expand their contracting and credentialing departments. PayrHealth developed/executed a payor contracting strategy, provided the flexibility of resources to meet fluctuating needs, and afforded them the time to source and qualify their full-time talent.

### Key Services Used

**Payor Contracting**

**Credentialing**

10 Total  
Contracts Secured

40%+  
Reimbursement  
Increase

### Client Outcome

By extending their team with PayrHealth, United Urology Group obtained reimbursement increases on major contracts, executed on critical tasks, and didn’t have to compromise to find key full-time talent.