



33 New Contracts Obtained by Nationwide Medical since PayrHealth Partnership Start in 2015

Provider Type
DME (Durable Medical Equipment)

Specialty
CPAP/BIPAP

Headquarters
Agoura Hills, California

What Nationwide Says About PayrHealth

“PayrHealth has effectively put together a comprehensive plan to negotiate our payor contracts and, in a very short time, has executed this plan by closing key payor contracts that increase our revenues. The PayrHealth’ team goes above and beyond and will troubleshoot key claims’ issues and assist with other business areas as well. They are a professional, competent, and friendly organization that communicates exceptionally well and frequently with its clients. I highly recommend their products and services.”

- Howard Siegal, Founder and Owner

Client Need

Nationwide Medical required outside sources to better understand and manage their payor contracting. They did not have the internal sources necessary for this extensive task. By partnering with PayrHealth, they hoped to obtain new agreements across key service areas to strengthen their payor portfolio. A top priority was to secure a large contract covering 14 states.

PayrHealth’s Solution

PayrHealth utilized its large payor relationship database to secure meetings with contracting executives and unlock access to contracts that were previously determined closed to Nationwide Medical. PayrHealth developed a comprehensive payor contracting strategy tailored to Nationwide Medical Inc.’s priorities and position in the market.

- ### Key Services Used
- Contracting and Consulting**
 - Analytics**
 - Credentialing**

Over 30 Million New
Patients Accessed Across
19 states

Client Outcome

After partnering with PayrHealth, Nationwide Medical Inc. has secured 33 contracts in 19 new states. This has given them access to more than 30 million new patients and allowed them to significantly increase their revenue.