



New Payor Contracts with Continuing Expansive Growth

Provider Type
Wellness Services

Specialty
Physical & Occupational Therapy
& Speech Pathology

About the Client

This client is a nationally recognized provider of physical therapy, occupational therapy, and speech-language pathology.

Client Need

This client sought out PayrHealth to break through network barriers to gain new payor contracts across a multitude of states. Past attempts for network participation were unsuccessful and they lacked the time and resources necessary to manage their contracting and credentialing.

PayrHealth's Solution

PayrHealth took the time to understand this client's organizational structure and market accordingly to accurately represent them in payor engagements. PayrHealth was able to overturn denials, secure meetings with network leadership, and gain new group contracts.

- Key Services Used
- Payor Contracting**
- Network Expansion**
- Credentialing**

Highlighted client differentiators to set them apart from competitors

12.8M+ new covered lives

Client Outcome
After partnering with PayrHealth, this client successfully executed 3 agreements with their priority payors and have 2 additional contracts in process. This client now has direct connections with network representatives that will help them foster payor relationships and new contracts for many years to come. This client has expanded significantly with access to millions of additional covered lives across five states.