



3.2 million new patient lives accessed across state & national payor networks

Provider Type
Ancillary Group

Specialty
Durable Medical Equipment

Headquarters
Coral Springs, Florida

About the Client

This client provides patient-focused durable medical equipment for diabetic, continuous glucose monitoring needs, and insulin pumps and patches as a direct supplier. They service 48 states and partner with laboratories to provide supplementary services to their members. Additionally, the client offers a convenient shipping system to patients with items being processed and delivered within 2 days.

Client Need

The client approached PayrHealth with an eager goal of obtaining in-network contracts with payors, large and small, to obtain an in-network status across the United States. With a wider array of services offered by the client than their competing market, it was necessary to obtain help navigating payor contracts and join the network requests. They sought out our team to get assistance with contracting efforts and enrollments as quickly as possible.

PayrHealth's Solution

The client presented a request to obtain as many contracts as possible within our time together. PayrHealth worked diligently to service the client by obtaining connections and contracts with 25 contracting enrollments per month. PayrHealth worked persistently and was extended 14 contracts within a 5 month span. Overall, PayrHealth was able to help expand care access to millions of patients across the United States for the client.

Key Services Used

Contracting and Consulting

Credentialing

14 new payor contracts in 5 month span

25 enrollments completed per month

Client Outcome
The client accomplished its goal of obtaining in-network contracts. This helped expand care to more than 3 million patients across the United States.